Gary A. Jeffries Assistant General Counsel



Dominion Resources Services, Inc. 501 Martindale Street, Suite 400, Pittsburgh, PA 15212-5817 Phone: 412-237-4729, Fax: 412-237-4782 E-mail: Gary.A.Jeffries@dom.com

Web Address: www.dom.com

September 16, 2013

### VIA UPS OVERNIGHT MAIL

Ms. Debra Howland, Executive Director New Hampshire Public Utilities Commission 21 S. Fruit Street, Suite 10 Concord, New Hampshire 03301-2429

MMPUC SEP17/13 AM 9:50

Re:

Dominion Retail, Inc. d/b/a Dominion Energy Solutions; Docket No. DM 13-188; Competitive Electric Power Supplier Application; Response to Deficiency Letter dated July 29, 2013

Dear Ms. Howland:

On July 8, 2013 Dominion Retail, Inc. d/b/a Dominion Energy Solutions ("Dominion"), submitted its competitive electric power supplier application ("the Application") with the New Hampshire Public Utilities Commission. On July 29, 2013, a deficiency letter was received from David Goyette at the New Hampshire Public Utility Commission ("the July 29 letter"). Dominion respectfully responds to the noted deficiencies as follows:

Deficiency #1)

Proof of EDI testing with each distribution utility that the applicant intends to do business with, including Puc 2003.01(d)(1) demonstration of technical ability to provide for the efficient and reliable transfer of data and electronic information between utilities and the CEPS in the form of a statement indicating that Dominion has complied with training and testing requirements for electronic data interchange and a statement that the applicant has successfully demonstrated electronic transaction capability.

Response: Dominion intends to initially do business in the Granite State Electric Company service territory. Dominion previously attended Granite State's Supplier Training Workshop on February 2, 2006. A copy of the Certificate of Completion is attached to this letter. Dominion is currently working with Granite State to schedule updated supplier training and EDI testing. Once EDI testing is completed, appropriate evidence will be filed with the New Hampshire PUC.

Deficiency #2) Certificate from the Secretary of State of New Hampshire showing

that Dominion Retail, Inc. is authorized to do business in New

Hampshire.

Response: See attached Certificate of Good Standing issued by

the New Hampshire Secretary of State on August 16, 2013.

Deficiency #3) Proof of Financial Surety.

Response: Please find attached an original bond rider, dated 9/5/2013, which omits the cancellation provision and the bond, and

increases the bond amount to \$350,000.

Please be advised that the applicant's legal name is "Dominion Retail, Inc.", rather than "Dominion Retail Service, Inc.", as noted in subject line of your July 29 letter. The company's fictitious name is Dominion Energy Solutions. The parent company of Dominion Retail, Inc. is Dominion Resources, Inc.

Sincerely,

Gary A. Jeffries

Assistant General Counsel

**Enclosures** 

### State of New Hampshire Department of State

### CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that Dominion Retail, Inc. a(n) Delaware corporation, is authorized to transact business in New Hampshire and qualified on October 7, 2005. I further certify that all fees and annual reports required by the Secretary of State's office have been received.



In TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 16<sup>th</sup> day of August, A.D. 2013

William M. Gardner Secretary of State

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### State of New Hampshire New Hampshire Department of State

### William M. Gardner Secretary of State

Invoice Number:

5883191

Invoice Date: 08/14/2013 11:26 AM

User ID:

468

**Billing Information** 

Dominion Retail, Inc. 120 Tredegar Street Richmond, VA 23219

Product Description	Certification Number	Order Date	Qty	Pages	Item Cost	Extended	Amount Due
Corp Copies - Certificates Re: Dominion Retail, Inc. Contact: Dominion Retail, Inc. Customer Ref: Dominion Retail, Inc. Regarding Entity: Dominion Retail, Inc. Shipped Via: Mail	4213703	08/14/2013	1	1	5.00	5.00	Paid
Credit Bala	nce as of 08/16/2	2013 3:34 PM:		\$0.00	********		***************************************
Payment Details:					Invoice T	otal:	\$5.00
Check #105186 for \$5.00(4213703:\$5.00,)				P	ayment T	otal:	\$5.00
Contact(s):  Attn: EJ Marks III PO Box 26532					Amount :	Due:	\$0.00

Attn: EJ Marks III PO Box 26532 Richmond, VA 23261 United States

Include invoice number on all correspondence and send to:

New Hampshire Department of State Attn: Accounts Receivable 107 N. Main St. Concord, NH 03301

For questions regarding this invoice, contact Accounts Receivable at:

(603) 271-3242

## **CERTIFICATE OF COMPLETION**

This is to certify that a Representative of

### Dominion Retail, Inc.

has attended and successfully completed the

New Hampshire
SUPPLIER TRAINING WORKSHOP

Given this 2nd Day of February 2006

Host Utility Coordinator

### SURETY RIDER

To be attached to and form a part of	
Bond No. 105934251	
Type of	
Bond: License Bond	
dated	
effective 06/06/2013	
(MONTH-DAY-YEAR)	
executed by Dominion Retail, Inc. (PRINCIPAL)	, as Principal,
and by Travelers Casualty and Surety Company of America , as Surety,	
in favor of Public Utilities Commission, State of New Hampshire (OBLIGEE)	
in consideration of the mutual agreements herein contained the Principal and the Surety hereby consent to c	
the bond form language to omit the cancellation provision in the bond an	d to increase the bond
amount to \$350,000.00.	
Nothing herein contained shall vary, alter or extend any provision or condition of this bond except as herein	n expressly stated.
This rider	·
is effective 06/06/2013 (MONTH-DAY-YEAR)	
(MOTTH-DAT-TEAM)	
Signed and Sealed 09/05/2013	_
(MONTH-DAY-YEAR)	
Dominion Retail, Inc.	_
(PRINCIPAL)	
By: Land	
(PRINCIPAL) Jinda F. Barnett - Authorized Representative	****
Travelers Casualty and Surety Company of America	
(SURETY)	<del></del>
By: Valence M. Hancock	
(ATTORNEY-IN-FACT) Valerie M. Hancock	~~



#### **POWER OF ATTORNEY**

**Farmington Casualty Company** Fidelity and Guaranty Insurance Company Fidelity and Guaranty Insurance Underwriters, Inc. St. Paul Fire and Marine Insurance Company St. Paul Guardian Insurance Company

St. Paul Mercury Insurance Company Travelers Casualty and Surety Company Travelers Casualty and Surety Company of America **United States Fidelity and Guaranty Company** 

Attorney-In Fact No.

226464

Certificate No. 005446351

Marie C. Tetreault, Notary Public

KNOW ALL MEN BY THESE PRESENTS: That Farmington Casualty Company, St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company are corporations duly organized under the laws of the State of Connecticut, that Fidelity and Guaranty Insurance Company is a corporation duly organized under the laws of the State of Iowa, and that Fidelity and Guaranty Insurance Underwriters, Inc., is a corporation duly organized under the laws of the State of Wisconsin (herein collectively called the "Companies"), and that the Companies do hereby make, constitute and appoint

Susan L. King, Valerie M. Hancock, Leslie D. Garber, Christopher P. Howell, and Lynwood D. Wade

of the City ofRichmond		, State of	/irginia	t1	heir true and lawfu	1 Attorney(s) in Fact	
each in their separate capacity if r	nore than one is named abov	e, to sign, execute, seal a	and acknowledge any	and all bonds, reco	ognizances, condition	onal undertakings and	
other writings obligatory in the n	ature thereof on behalf of th	ne Companies in their bu	siness of guaranteein	g the fidelity of pe	ersons, guaranteein	g the performance of	
contracts and executing or guaran The authority granted hereund writing obligatory in the natur	teeing bonds and undertaking der to sign, execute, seal and	gs required or permitted dacknowledge any indi	in any actions or proc	eedings allowed by	y law. I <b>l undertaking, an</b>	d other	
IN HUPAIECC HITTIPE OF A	0 11	11, 50, 10	ST. BHY			10th	
IN WITNESS WHEREOF, the day ofApril	companies have caused this:	instrument to be signed a	and their corporate sea	als to be hereto affi	ixed, this	1011	
day of							
	Farmington Casualty Con	mnany	St I	Paul Mercury Ins	uronco Compony		
	Fidelity and Guaranty Insurance Company				nd Surety Company	ıv	
Fidelity and Guaranty Insurance Underwriters, Inc.							
	St. Paul Fire and Marine Insurance Company  United States Fidelity and Guaranty C				ompany		
	St. Paul Guardian Insura	nce Company					
1987) B	MCORPORATED S	SEAL	SEAL S	HARTFORD, TY CONN.	HANTOOD) \$	TAN AN A	
State of Connecticut City of Hartford ss.			Ву:	Robert L. Raney	y, Senior Vice Preside	nt .	
On this the	any, St. Paul Guardian Insura America, and United States	, Fidelity and Guaranty I ince Company, St. Paul M Fidelity and Guaranty C	Mercury Insurance Con company, and that he, a	idelity and Guaran mpany, Travelers C as such, being auth	ty Insurance Under Casualty and Surety	writers, Inc., St. Paul Company, Travelers	
		G.TETA					

58440-8-12 Printed in U.S.A.

In Witness Whereof, I hereunto set my hand and official seal. My Commission expires the 30th day of June, 2016.

#### WARNING: THIS POWER OF ATTORNEY IS INVALID WITHOUT THE RED BORDER

This Power of Attorney is granted under and by the authority of the following resolutions adopted by the Boards of Directors of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company, which resolutions are now in full force and effect, reading as follows:

RESOLVED, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President, any Vice President, and Vi President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary may appoint Attorneys-in-Fact and Agents to act for and on behalf of the Company and may give such appointee such authority as his or her certificate of authority may prescribe to sign with the Company's name and seal with the Company's seal bonds, recognizances, contracts of indemnity, and other writings obligatory in the nature of a bond, recognizance, or conditional undertaking, and any of said officers or the Board of Directors at any time may remove any such appointee and revoke the power given him or her; and it is

FURTHER RESOLVED, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President may delegate all or any part of the foregoing authority to one or more officers or employees of this Company, provided that each such delegation is in writing and a copy thereof is filed in the office of the Secretary; and it is

FURTHER RESOLVED, that any bond, recognizance, contract of indemnity, or writing obligatory in the nature of a bond, recognizance, or conditional undertaking shall be valid and binding upon the Company when (a) signed by the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary and duly attested and sealed with the Company's seal by a Secretary or Assistant Secretary; or (b) duly executed (under seal, if required) by one or more Attorneys-in-Fact and Agents pursuant to the power prescribed in his or her certificate or their certificates of authority or by one or more Company officers pursuant to a written delegation of authority; and it is

FURTHER RESOLVED, that the signature of each of the following officers: President, any Executive Vice President, any Senior Vice President, any Vice President, any Assistant Vice President, any Secretary, any Assistant Secretary, and the seal of the Company may be affixed by facsimile to any Power of Attorney or to any certificate relating thereto appointing Resident Vice Presidents, Resident Assistant Secretaries or Attorneys-in-Fact for purposes only of executing and attesting bonds and undertakings and other writings obligatory in the nature thereof, and any such Power of Attorney or certificate bearing such facsimile signature or facsimile seal shall be valid and binding upon the Company and any such power so executed and certified by such facsimile signature and facsimile seal shall be valid and binding on the Company in the future with respect to any bond or understanding to which it is attached.

I, Kevin E. Hughes, the undersigned, Assistant Secretary, of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company do hereby certify that the above and foregoing is a true and correct copy of the Power of Attorney executed by said Companies, which is in full force and effect and has not been revoked.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the seals of said Companies this 5th day of September , 20 13.



















To verify the authenticity of this Power of Attorney, call 1-800-421-3880 or contact us at www.travelersbond.com. Please refer to the Attorney-In-Fact number, the above-named individuals and the details of the bond to which the power is attached.

### SURETY BOND

Bond Number: 105934251

KNOW ALL BY THESE PRESENTS, That we, Dominion Retail, Inc. hereinafter referred to as the Principal, and Travelers Casualty and Surety Company of America, a corporation organized and existing under the laws of the State of Connecticut, and authorized to do business in the State of New Hampshire, with their home office located at One Tower Square, Hartford, CT 06183, hereinafter referred to as the Surety, are held and firmly bound unto Public Utilities Commission, State of New Hampshire, 21 S. Fruit Street, Suite 10, Concord, NH 03301-2429 hereinafter referred to as Obligee, in the sum of One Hundred Thousand Dollars and 00/100 (\$100,000.00), lawful money of the United States of America, to the payment of which sum, well and truly to be made, we bind ourselves, executors, and administrators, successors and assigns, firmly by these presents.

The Condition of this obligation is such that, whereas, the Principal has made application for a License or Permit to the Obligee as an electric supplier.

NOW, THEREFORE, if said Principal shall faithfully comply with all ordinances, rules and regulations which have been or may hereafter be in force concerning said License or Permit, and shall save and keep harmless the Obligee from all loss or damage with it may sustain or for which it may become liable on account of the issuance of said License or Permit to the Principal, then this obligation to be void; otherwise to remain in full force and effect.

The effective date of this bond shall be June 6, 2013 and shall be continuous until cancelled as herein stated. This bond may be canceled by the Surety by sending notice in writing to the Obligee stating when, not less that thirty days thereafter, liability hereunder shall terminate as to subsequent acts or omissions of the Principal.

Signed, sealed and dated this 6<sup>th</sup> day of June, 2013

Dominion Retail, Inc.

Principal

By: (Seal)

Tille Linda F. Barnett, Authorized Representative

Travelers Casualty and Surety Company of America

By: Valery M. Hancock (Seal)

Attorney-in-Fact



### POWER OF ATTORNEY

**Farmington Casualty Company** Fidelity and Guaranty Insurance Company Fidelity and Guaranty Insurance Underwriters, Inc. St. Paul Fire and Marine Insurance Company St. Paul Guardian Insurance Company

St. Paul Mercury Insurance Company Travelers Casualty and Surety Company Travelers Casualty and Surety Company of America United States Fidelity and Guaranty Company

Attorney-In Fact No.

226464

Certificate No. 005446321

KNOW ALL MEN BY THESE PRESENTS: That Farmington Casualty Company, St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company are corporations duly organized under the laws of the State of Connecticut, that Fidelity and Guaranty Insurance Company is a corporation duly organized under the laws of the State of Iowa, and that Fidelity and Guaranty Insurance Underwriters, Inc., is a corporation duly organized under the laws of the State of Wisconsin (herein collectively called the "Companies"), and that the Companies do hereby make, constitute and appoint

Susan L. King, Valerie M. Hancock, Leslie D. Garber, Christopher P. Howell, and Lynwood D. Wade

of the City ofRichmond_each in their separate capacity if m	and then are in named shows	_, State of	Virginia	th	neir true and lawful	Attorney(s)-in-Fact,
other writings obligatory in the na	ture thereof on behalf of the	Companies in their	business of guaranteeing	g the fidelity of pe	rsons, guaranteeing	g the performance of
contracts and executing or guarante	eeing bonds and undertaking	s required or permitte	d in any actions or proc	eedings allowed by zance, conditiona	<sup>,</sup> law. I undertaking, and	d other
writing obligatory in the nature	thereof is limited to the su	m of ONE MILLIO	N FIVE HUNDRED TI	HOUSAND DOLI	LARS (\$1, 500,000	.00) per bond.
IN WITNESS WHEREOF, the C	Companies have covered this i	netrument to be cigne	d and their corporate sea	ls to be bereto affi	ved this	10th
day of April	2013	istrument to be signed	and then corporate sea	is to be hereto arr	Acci, tillo	
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Farmington Casualty Company St. Paul Mercury Insurance Fidelity and Guaranty Insurance Company Travelers Casualty and Sur					ny	
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1982 8 1977	NCORPORATED TO THE PARTY OF THE	Seal Seal	SEAL S	HARTFORD, CONN.	HARTTOROUS COURT	MCDECOGNED STATES
State of Connecticut City of Hartford ss.			Ву:	Robert L. Raney	y, Senior Vice Preside	nt
On this the 10th do be the Senior Vice President of Far Fire and Marine Insurance Compa Casualty and Surety Company of a instrument for the purposes therein	mington Casualty Company, ny, St. Paul Guardian Insuran America, and United States I	Fidelity and Guarant nce Company, St. Pau Fidelity and Guaranty	l Mercury Insurance Co. Company, and that he,	idelity and Guaran mpany, Travelers C as such, being auth	ty Insurance Under Casualty and Surety	writers, Inc., St. Paul Company, Travelers

58440-8-12 Printed in U.S.A.

In Witness Whereof, I hereunto set my hand and official seal. My Commission expires the 30th day of June, 2016.

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RESOLVED, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President, any Vice President, and Vi President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary may appoint Attorneys-in-Fact and Agents to act for and on behalf of the Company and may give such appointee such authority as his or her certificate of authority may prescribe to sign with the Company's name and seal with the Company's seal bonds, recognizances, contracts of indemnity, and other writings obligatory in the nature of a bond, recognizance, or conditional undertaking, and any of said officers or the Board of Directors at any time may remove any such appointee and revoke the power given him or her; and it is

FURTHER RESOLVED, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President may delegate all or any part of the foregoing authority to one or more officers or employees of this Company, provided that each such delegation is in writing and a copy thereof is filed in the office of the Secretary; and it is

FURTHER RESOLVED, that any bond, recognizance, contract of indemnity, or writing obligatory in the nature of a bond, recognizance, or conditional undertaking shall be valid and binding upon the Company when (a) signed by the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary and duly attested and sealed with the Company's seal by a Secretary or Assistant Secretary; or (b) duly executed (under seal, if required) by one or more Attorneys-in-Fact and Agents pursuant to the power prescribed in his or her certificate or their certificates of authority or by one or more Company officers pursuant to a written delegation of authority; and it is

FURTHER RESOLVED, that the signature of each of the following officers: President, any Executive Vice President, any Senior Vice President, any Vice President, any Assistant Vice President, any Secretary, any Assistant Secretary, and the seal of the Company may be affixed by facsimile to any Power of Attorney or to any certificate relating thereto appointing Resident Vice Presidents, Resident Assistant Secretaries or Attorneys-in-Fact for purposes only of executing and attesting bonds and undertakings and other writings obligatory in the nature thereof, and any such Power of Attorney or certificate bearing such facsimile signature or facsimile seal shall be valid and binding upon the Company and any such power so executed and certified by such facsimile signature and facsimile seal shall be valid and binding on the Company in the future with respect to any bond or understanding to which it is attached.

I, Kevin E. Hughes, the undersigned, Assistant Secretary, of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company do hereby certify that the above and foregoing is a true and correct copy of the Power of Attorney executed by said Companies, which is in full force and effect and has not been revoked.

Mar E. Huyen



















To verify the authenticity of this Power of Attorney, call 1-800-421-3880 or contact us at www.travelersbond.com. Please refer to the Attorney-In-Fact number, the above-named individuals and the details of the bond to which the power is attached.